



If you have any contacts or leads that can help with what we as a Region are trying to achieve then please feel free to contact me.

MID WEST PROCUREMENT OFFICER

PROUDLY SPONSORED BY

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 OAKAJEE PORT AND RAIL
 SINOSTEEL MIDWEST
 CITY OF GERALDTON GREENOUGH
 SHIRE OF MORAWA
 SHIRE OF PERENJORI
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Towards Quality Outcomes for Mid West Businesses

Mid West Procurement Officer Role

The role of the Mid West Procurement Officer (MWPO) is to help Local Mid West Businesses gain economic benefit and secure work from the current and emerging mining and development projects across the Mid West Region.

How will that happen?

The MWPO will work with Mining Companies, Developers and Businesses to identify what work can be completed by Local Businesses in upcoming projects. The early identification of contracts/tenders and opportunities from projects enables Businesses to make a consolidated pitch at winning the work. In working with Businesses the MWPO will help to identify capabilities and then provide linkage back to contracts and tenders Managers of Mining Companies, Developers and Prime Contractors.

How can the MWPO help you?

Businesses

- Meeting with you and making sure you are aware of requirements to enable you to provide work.
- Provide workshops for building skills when shortages are identified
- Keeping a register of your Business capabilities
- Providing your Business name to Contract Managers as capable of doing required work.
- Work with similar Businesses to form Joint Ventures and Alliances to help win contracts

What is the commitment from Mining Companies?

Most of the Mining Companies have made a commitment to using Local Businesses. That said; Businesses still need to have

- Competitive Pricing
- Comparable Service
- Quality Systems as required under the Mines Act (or be working under such a system), if going onto a mine site.

If they meet these criteria then they will certainly have the opportunity for engaging in work.

What are the challenges?

Some of the challenges are

- Getting Local Businesses “Mine Ready”
- Engaging with the Mining Companies in a meaningful way
- Communicating the opportunities to Local Businesses
- Encouraging large Prime Contractors to engage Local Businesses
- Communicating the success of Local Businesses as they happen
- Helping Local Businesses chart and plan for the different projects as they come on line
- For Businesses to manage staff and equipment requirements in order to provide the work when required
- Meeting the safety and environmental requirements to work on mine sites.